

POLICY FOR SELLING NTC's YARN AND FABRIC

As per the Revised policy anyone can buy yarn or fabric from NTC after fulfilling the Terms and Conditions as Dealer or Open Buyer. The Details are as follows:-

Terms of Appointment	Dealer	Non-Dealer / Open buyer
Mode of Selection	Any eligible party may become Dealer of NTC's Yarn and Fabric. New interested parties may become the dealer of NTC by completing dealership requirements. The requisite Dealership Form is uploaded on NTC website with terms and conditions. Parties are required to deposit Rs. 5 lakhs each for yarn and fabric dealership.	Any customer (Non-dealer/Open buyer) may procure the Yarn and Fabric directly from NTC without becoming a Dealer. Customers are required to fill only a form for registration and data base creation at NTC. No deposit is required to be made and customers can book the yarn and fabric as per prevailing prices.
Booking Preference	No Preference is given to any party. Booking is open for all at the prevailing prices declared at NTC website from time to time.	Customers may book the orders at any time as per prevailing prices declared at NTC website from time to time.
Booking Limit	10 times of the Security Deposit	In absence of any security deposit, there is no booking limit for non-dealers and open buyers. However, non-dealers and open buyers may book the yarn & fabric with the condition to make the payment within 48 hours of booking otherwise there bookings shall stand cancelled.
Payment terms	New dealers initially for a period of six months have to lift the yarn and fabric against payment only. However, after review of their performance during initial six months, new dealers may be permitted a payment terms of 7 days PDC	Non-dealer/Open buyer have to lift the yarn and fabric only after making the full payment.
Dispatch	Immediately on making the payment as per payment terms detailed above.	Immediately on making the payment as per payment terms detailed above.
Commission	All dealers (old or new) will be allowed commission @ 1.50% for yarn, 1.50% for greige fabric and 2.0% for processed fabric.	All Non-dealer/Open buyer will be allowed commission @ 1.0% for all products.
Mode of Booking	All bookings may be made at Customer Portal with link as Go to www.ntcltd.org --> NTC APPS --> CUSTOMER PORTAL The ID and password shall be provided to dealers after registration.	All bookings may be made at Customer Portal with link as Go to www.ntcltd.org --> NTC APPS --> CUSTOMER PORTAL The ID and password shall be provided to customers after registration.

YARN:

Southern Region Mills:

1. Mr. K.Madhusoodanan, Deputy General Manager (Technical),
NTC House, 35 B, Somasundaram Mills Road, Coimbatore - 641009.

Tel. : 0422-2232832, Mobile : 9712616659, E-Mail ID: k.madhusoodanan@ntcltd.org

Western Region Mills:

1. Mr. Rajnish Mathur, Senior Manager (Marketing),
House, 15 N.M.Marg, Ballard Estate, Mumbai - 400001.

Tel. : 022-22686600, Mobile : 9869227989, E-Mail ID: rajnish.mathur@ntcltd.org

2. Mr. Debabrata Seth, Manager (Marketing),

Scope Complex, Core IV, 7, Lodhi Road, New Delhi – 110003

Tel: 011-24362592, Mobile: 9088199309, E-Mail ID: debabrata.seth@ntcltd.org

FABRIC:

1. Mr. Prateek Agarwal, Joint Manager (Marketing)

Scope Complex, Core IV, 7, Lodhi Road, New Delhi – 110003

Tel: 011-24362592, Mobile: 9004660193, E Mail ID: prateek.ntcl@gmail.com

Contact Details

All Other terms and Conditions shall be as per NTC's Sales Policy